

# Expand your forest's earnings

FOR FOREST OWNERS WITH NZUs  
- NEW INCOME PAID IN ADVANCE FROM YEAR 1

## Working together for Kiwi landowners

- Generate new income for your forest
- Earn a guaranteed rental on existing NZUs
- Offset rising management and operational costs
- Retain long-term NZU ownership
- Retain ability to sell or surrender your units in the future

Nateva's NZU leases provide a dynamic new income stream for local forest owners. Available to all forest owners with at least 15K NZUs (including both P89 and P90 units), a competitive rental income is paid twice yearly, in advance.

With the local carbon market expected to improve over the medium term, this exciting new product gives you more choice and greater flexibility. You can take advantage of regular income on your units, to offset costs or supplement forest earnings, while retaining the option to sell or surrender them in the future.

## How it works



You

Lease us your NZUs for 5 years or more, while retaining long-term ownership of NZUs to keep, sell or surrender at the end of our agreement.



We

Pay you a regular rental in exchange for the use of your NZUs during the term of the agreement, with the units transferred back to you at the end of our agreement.



Earnings

Rental is paid 6 monthly in advance during the agreement term. This gives you a new income on NZUs held for surrender or offers an alternative to selling in the current market.

## Key benefits



Regular cashflow



Increased forest earnings



Diversified income



Retained long-term NZU ownership



No capital required

## Who benefits?

Forest owners and forestry right or lease holders, local landowners, local Iwi.

## Key features

- Designed for local forest owners with 15K+ NZUs.
- Flexible lease terms available – from 5 years or more, depending on your requirements.
- Opportunity to earn new income on units held to meet surrender obligations.
- Provides greater flexibility for future unit sellers, offering ongoing income while awaiting market improvements.
- Attractive annual return.
- First payment made 6 months in advance, with twice yearly payments to provide a regular, dependable income.
- Equivalent units are transferred back to your ownership at the end of the lease term.

# Nateva

Leading with nature

## The NZ leaders

With more than 100,000ha owned or managed – including 10,000ha of native trees, we're one of the largest contributors to New Zealand's ETS. The scale of our operation reinforces our ability to generate sufficient NZUs to meet any lease requirement – a dependable natural hedge for our partners.

We're working for the good of our community and the environment. Over 6,000 landowner partners have benefitted from our lease payments, providing vital income to the rural community.

### Co-invest with experts

We've got a successful track record working with local partners in the ETS. Over the past decade, we've returned \$160 million to forest owners and farmers.



## How can we work together?

01

Call or drop us a line and we'll arrange a meeting at your place.

02

Working with you, we'll establish the best way to reclaim your forest's value.

03

We then tailor an offer for you, based on our agreed lease terms.

04

We can also meet with your independent advisors.

